Southern California Independent Booksellers Association

Sheraton LA San Gabriel Hotel
San Gabriel, CA
September 27-28, 2019

MEMO TO ALL EXHIBITORS:
Western Event Service is pleased to have been selected to serve as the Official Freight Service Contractor for this show. Included are forms and information for your use. This Exhibitor Service Kit contains information and order forms for your use. Please take the time to read over the entire Exhibitor Service Kit carefully and select the proper forms for your needs. Please fill out the forms carefully and completely, as errors or omissions may result in higher than expected charges for services or rentals. Freight that arrives at our Advance Warehouse after Wednesday, September 18th will be subject to additional charges.

Full payment must be included with your order to take advantage of pre-order prices. All orders received without payment will be processed at the Late Order price rates and services will not be provided at the show until payment is received. Email: orders@westerneventservice.com.

SHOW HOURS:
Exhibitor move in: 8:00 AM – 3:00 PM Friday, September 27th
Show open: 3:00 PM Friday, September 27th
Show close: 5:00 PM Saturday, September 28th
Dismantle complete by: 7:00 PM Saturday, September 28th

PLEASE NOTE: For the dismantle of the show, the outbound Valet Service will end at 6:30 PM and that all outbound materials must be packed and ready for our pick-up no later than 7:00 PM.

INSURANCE:
Neither Show Management, any Show Management Contractor or the facility assumes responsibility for any merchandise or display material which may become lost, stolen or damaged, under any circumstances. You must carry your own insurance to protect your property from the time it leaves your facility until its return.

SHIPPING INFORMATION:
Western Event Service will be responsible for control of all freight in and out of the show and will have priority at the loading dock at all times. Please see the attached rate sheet for freight service options and charges. With the short time frame available for move-in, and the limited loading facilities, we strongly suggest that all freight be sent to the Advance Freight Warehouse to be included with our delivery to the show.

The last day we can receive Advance Freight for this show is Wednesday, September 25. Freight sent to the above address must arrive on or before Wednesday, September 18th, to avoid late freight handling surcharges. Freight, which arrives after this date, will be accepted, but will be assessed late freight handling surcharges as outlined on the attached Rate Sheet.
Advance freight will be received and stored for up to 30 days prior to the show at no additional charge. Please send all advance shipments as per the enclosed freight forwarding information and mark all pieces MUST BE MARKED as follows:

**ADVANCE FREIGHT shipping address:**

<table>
<thead>
<tr>
<th>TO:</th>
<th>SCIBA 2019</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOR:</td>
<td>Exhibitor Name  Booth #</td>
</tr>
</tbody>
</table>

Western Event Service  
c/o YRC Freight Service  
9933 Beverly Blvd.  
Pico Rivera, CA  90660

To Arrive No Later Than: Sept. 25, 2019

Do not ship your Advance Freight directly to the Sheraton San Gabriel Hotel. They are unable to accept and store advance exhibitor freight and will refuse exhibit materials or freight unless delivered during the scheduled move-in times for the show. Should Advance Freight be delivered to the Sheraton LA San Gabriel Hotel there will be additional charges for locating it and delivering it to your booth. Any freight addressed for the show will be turned over to WES by the hotel for delivery to Exhibitors’ booth. There will be additional charges for handling of these materials.

**SHOW SITE FREIGHT shipping address:**

<table>
<thead>
<tr>
<th>TO:</th>
<th>Western Event Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>FOR:</td>
<td>Exhibitor Name  Booth #</td>
</tr>
</tbody>
</table>

C/O Sheraton LA San Gabriel Hotel  
303 Valley Blvd.  
San Gabriel, CA  91776

To Arrive No Earlier Than: Sept. 27, 2019

**TEAMSTER UNION INFORMATION**

Union regulations do not allow Exhibitors the use of hand trucks, dollies or push carts while on the show floor without teamster assistance. Exhibitors may hand carry items on and off of the show floor, limited to what one person can carry in one trip, per booth.

During the show, the staff at our Service Desk on the show floor will be happy to answer any questions you may have and to help with any problems that may arise concerning freight. We will also be on hand at the close of show to assist with your outbound freight arrangements. Should you have any questions, please feel free to call us at (510) 430-0510. For additional information, please check the Frequently Asked Questions link on our website @ www.WesternEventService.com.

Sincerely, Western Event Service
PAYMENT

THIS FORM, ALONG WITH YOUR PAYMENT (CHECK OR CREDIT CARD INFORMATION) MUST BE RETURNED TO US TO ENSURE PROCESSING OF YOUR ORDER.

PAYMENT IN FULL of all rental, service and labor charges must accompany your orders to qualify for ADVANCE ORDER rates. All orders must be received at least two weeks prior to move-in, including payment, to qualify for Advance Order rates. All orders received without payment will be collected at the show and will be charged at LATE ORDER rates. All orders placed at the show are due and payable at the time the order is placed. Show site orders may be paid by check or credit card.

PHONE ORDERS NOT ACCEPTED – PLEASE FAX ORDERS TO US AT (510) 430-0511 or Email Only Completed Order Forms and Payment Page to: orders@westerneventservice.com

PLEASE TOTAL YOUR ORDER HERE:
FREIGHT SERVICE    $______________________

NO CREDITS WILL BE ISSUED AFTER CLOSE OF SHOW! TOTAL DUE    $____________

LATE RATES APPLY FOR ALL FREIGHT RECEIVED AFTER WEDNESDAY, SEPTEMBER 18TH.

☐ Check Enclosed for Total Amount Due. Check #: ________________ Amount: $______________

IF PAYING BY CREDIT CARD, PLEASE COMPLETE THE FOLLOWING:

CHARGE TO: ☐ Am Express ☐ Discover Card ☐ Master Card ☐ Visa

<table>
<thead>
<tr>
<th>Account Number</th>
<th>(Required) Expiration Date</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(Required) Security Number printed on rear of card (Front of AmEx)

Please Print: Cardholder’s Name: ______________________________________________________
Cardholder’s Billing Address: ________________________________________________________
City: ___________________ State: _______ Zip: ___________________
Phone: ___________________ Fax: ___________________

Cardholder's Signature: __________________________________ Date: ______________

UNLESS ADVISED OTHERWISE, WE WILL USE THIS AUTHORIZATION TO BILL YOUR ACCOUNT FOR ADDITIONAL GOODS OR SERVICES INCURRED DURING THIS SHOW. EXHIBITOR MUST ADVISE SERVICE DESK OF ANY DESCREPANCIES PRIOR TO THE CLOSE OF SHOW.

Please Check all of the Following Boxes that Apply:
☐ Use this account for additional services at this show.
☐ No additional people are allowed to sign on this account.
☐ The Cardholder hereby authorizes the following people to sign on the above account for any additional charges incurred at show site: __________________________________________________________.
Reduce Your Material Handling Costs

♦ By sending small packages together as one shipment instead of separately, you will save considerably on your material handling charges.

♦ Each time we receive a shipment, you will be charged for the listed minimum per shipment, even if the items weigh less than the minimum (daily multiple shipments will be combined).

♦ The examples below show the RIGHT and WRONG ways to ship your materials. The dollar amounts, rates and minimums are for example only. Please see the “Freight/Material Handling Rates” form enclosed with this information for the correct rates and minimums for this show.

### RIGHT WAY

<table>
<thead>
<tr>
<th>Freight Received</th>
<th>9/18/19</th>
<th>345 lbs @ $84.00 per cwt* with a 200 lb. Minimum =</th>
<th>$336.00</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Total</td>
<td>$336.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Total Freight Handling Charges</td>
<td>$336.00</td>
</tr>
</tbody>
</table>

* *cwt = 100 lbs.

### WRONG WAY

<table>
<thead>
<tr>
<th>Freight Received</th>
<th>9/1/19</th>
<th>130 lbs @ $84.00 per cwt* with a 200 lb. Minimum =</th>
<th>$168.00</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>9/3/19</td>
<td>143 lbs @ $84.00 per cwt* with a 200 lb. Minimum =</td>
<td>$168.00</td>
</tr>
<tr>
<td></td>
<td>9/5/19</td>
<td>72 lbs @ $84.00 per cwt* with a 200 lb. Minimum =</td>
<td>$168.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>345 lbs</td>
<td><strong>$504.00</strong></td>
</tr>
</tbody>
</table>

* *cwt = 100 lbs.

Please fill out and return the “Order for Service” form included with this information and forward a copy of your outbound Bill of Lading, if possible.

.............

Take advantage of our free 30 days of advance freight storage.
Ship early to ensure the safe and timely arrival of your materials.

.............

Be sure to PREPAY all shipments - C.O.D. shipments will not be accepted!
# Freight Handling Service Charges

## Trade Show Freight Service Options & Rates

<table>
<thead>
<tr>
<th>Description</th>
<th>Per 100 Lbs. (cwt)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Shipments of common freight and crated exhibits will be received at warehouse and stored up to 30 days prior to set-up date, delivered to booth and returned to loading dock for forwarding via common carrier at close of show. THERE IS A 200 POUND MINIMUM ($196.00)</td>
<td>$98.00</td>
</tr>
<tr>
<td>2. Receipt of common freight and crated exhibits at exhibit hall (during installation period only), unloading, delivery to booth, and return to loading dock for common shipment at close of show. THERE IS A 200 POUND MINIMUM ($224.00)</td>
<td>$112.00</td>
</tr>
<tr>
<td>3. Small package rate. Per piece, up to 100 lbs total weight or four pieces, count &amp; weight total daily.</td>
<td>$25.00</td>
</tr>
<tr>
<td>4. Shipments consigned to our warehouse, which arrive after our published receiving cut off date (October 11, 2018), or which arrive without proper identification or paperwork on file, will be assessed a additional surcharge per CWT.</td>
<td>$16.00</td>
</tr>
<tr>
<td>5. For handling of uncrated, padded van, or specialized equipment, additional per CWT.</td>
<td>$18.00</td>
</tr>
<tr>
<td>6. Outbound FedEx./DHL package handling (per destination).</td>
<td>$20.00</td>
</tr>
<tr>
<td>7. For delivery of shipments, at close of show, back to our warehouse for loading to outbound carriers, THERE IS A 500 POUND MINIMUM FOR THIS SERVICE ($100.00).</td>
<td>$20.00</td>
</tr>
</tbody>
</table>

## Special Services

<table>
<thead>
<tr>
<th>Special Service</th>
<th>Straight Time</th>
<th>Overtime</th>
<th>Holiday Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>8. Material Handler.</td>
<td>$94.00</td>
<td>$144.00</td>
<td>$172.00</td>
</tr>
<tr>
<td>9. Vehicle spotting charge.</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>10. 4,000 lb. Forklift with driver.</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td>11. Crate or pallet banding &amp; shrink wrap (per hr plus material).</td>
<td>$94.00</td>
<td>$144.00</td>
<td>$172.00</td>
</tr>
<tr>
<td>12. Valet service (POV) provides for one worker and a 3’ x 4’ flat cart and one round trip from loading dock to exhibitor’s booth and return to dock at close of show.</td>
<td>$95.00</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

The above rates cover freight handling service for both incoming and outgoing freight. All charges are based on incoming weight only. Where weight tickets or freight bills are not available, our estimated weights will be used. For special services such as uncrating, unskidding, spotting in booth, local pick-up and delivery, special trips, late freight handling or special handling of materials required because of excessive weight or size, the above rates will apply. Rates are per hour, with a one-hour minimum.

**Insurance:** Neither show management, any show management contractor or the facility assumes responsibility under any circumstances for any merchandise or display material which may become lost, stolen or damaged. You must carry your own insurance to protect your property.

**NO CREDITS WILL BE ISSUED AFTER CLOSE OF SHOW!**
Order For Freight Handling Service

Please complete and return this form even if you will not be sending freight for the show!

<table>
<thead>
<tr>
<th>Exhibitor:</th>
<th>Ship Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Carrier:</td>
<td>Number of Pieces:</td>
</tr>
<tr>
<td></td>
<td>Largest Piece:</td>
</tr>
<tr>
<td></td>
<td>Total Estimated Weight of Shipment:</td>
</tr>
<tr>
<td></td>
<td>Tracking (Pro) Number:</td>
</tr>
<tr>
<td>Shipped From:</td>
<td>To arrive at:</td>
</tr>
<tr>
<td></td>
<td>Expected arrival date: / / 2019</td>
</tr>
</tbody>
</table>

**Advance Freight Total Estimated Weight:** lbs. @ $98.00 per CWT ($196.00 minimum) = $

**Show Site Freight Total Estimated Weight:** lbs. @ $112.00 per CWT ($224.00 minimum) = $

**Extra Services:**
- Late Freight
- Valet Service
- Forklift

**Total Freight Charges = $**

**Western Event Service**

*Shipping Address:*
- c/o YRC Freight Service
- 9933 Beverly Blvd.
- Pico Rivera, CA 90660

*Mark for: SCIBA Exhibits*
- Exhibiting Company Name (REQUIRED)
- Booth Number

The last date we can receive Advance Freight for this show is: Wednesday, September 25th

**Forwarding Instructions at Close of Show**

Exhibitor must complete outbound bill of lading prior to the close of show. Exhibit material or freight left without proper paperwork on file will be returned to the Official Freight Service warehouse at owners expense. Unless otherwise arranged, all shipments will be sent directly from show site at the close of show via the freight service specified by the Exhibitor. Exhibitors must make their own ship-out arrangements for any shipments being shipped out directly from show site by their own designated carrier(s). Any shipments not picked up by the end of dismantle will be sent via the freight service specified as the Official Freight Service for this show.

At the close of show, Exhibitor is responsible for making all freight ready for outbound shipment. Outbound shipment Bill of Lading must specify type of service and specific carrier selected, or one will be assigned. Unless using the Official Freight Service designated for this show, it is the Exhibitor’s responsibility to contact the carrier they have selected for their outbound shipment(s) and schedule their pick-up at the close of show.

Please be aware that any material left on the show floor remains your responsibility, until picked up by your designated carrier. Neither Show Management, Western Event Service or the Facility accepts any responsibility for any material left unattended on the show floor. Freight left on the show floor without proper instructions, will be returned to our warehouse and additional handling, transportation and storage charges will accrue.

Regardless of selected carrier, all outbound shipments must be written up on a Western Event Service *Outbound Shipping Instruction* form and returned to the Service Desk, prior to outbound handling. Please fill out and return a completed *Payment form* along with this Order for Freight Handling Service.
Outbound Shipping Instructions

As an authorized representative of the company listed below, I have selected the following outbound carrier for our freight at close of show.

✓ ☐ Official Freight Service designated for this show (YRC Freight Service).
✓ ☐ Exhibitor will hand carry or Exhibitor vehicle will pick-up at loading dock.
✓ ☐ Exhibitor selected carrier: ____________________________________________

(Name of Selected Carrier)

I have notified my carrier and requested a pick-up. In the event my selected carrier does not arrive at show site prior to the deadline for show dismantle, or should they refuse to accept my shipment, I hereby authorize Western Event Service, to:

✓ ☐ RETURN MY SHIPMENT TO THEIR WAREHOUSE: The shipment(s) will be returned to the warehouse for picked up by your designated carrier. The charges for returning the shipment to the warehouse are as follows:

$16.00 per CWT (hundred pounds) with a 500-pound minimum = $80.00 minimum charge. Please note that your shipment must be accompanied by a complete Bill of Lading.

✓ ☐ REASSIGNMENT of CARRIER: Load my shipment onto the designated Official Freight Service carrier for this show (Yellow Freight Service). Freight charges to be marked COD.

Exhibiting Company _________________________________________________
Representative ______________________________________________________
Address ____________________________________________________________
City/State/Zip ______________________________________________________
Phone __________________________ FAX ________________________________
Emergency Phone or Local Number _____________________________________

NOTE: It is the responsibility of the Exhibitor representative to fill out outbound Bills of Lading at the close of show and present them to the Exhibitor Service Desk prior to the end of dismantle. Freight left without proper paperwork on file will be returned to our warehouse and stored until proper information is received and will be subject to additional handling and transportation charges.
ADVANCE WAREHOUSE FREIGHT

To: WESTERN EVENT SERVICE
c/o YRC Freight
9933 Beverly Blvd
Pico Rivera, CA 90660

For: **SCIBA Exhibits 2019**

Exhibitor Name (Required): ______________________________
Booth No: ______________________________

**To Arrive No Later Than September 25, 2019**